
Press release

Vevey, 13 February 2019



Nestlé announces the global launch of a new range of Starbucks products to enjoy at home

Nestlé today announced the launch of a new range of coffee products under the Starbucks brand to be available globally. The new range consists of 24 products, including whole bean and roast and ground, as well as the first-ever Starbucks capsules developed using *Nespresso* and *Nescafé Dolce Gusto* proprietary coffee and system technologies.

This is the first product launch since the two companies formally joined forces in August last year and created a global coffee alliance.

"Our two teams have done an outstanding job in just six months developing a range of new and exciting premium coffees, crafted with care and passion, combining Nestlé's coffee and system know-how with the Starbucks coffee, roasting and blending expertise," said Patrice Bula, Executive Vice President, Head of Strategic Business Units, Marketing, Sales and President of Nespresso. "With *Nescafé*, *Nespresso* and Starbucks, Nestlé now has the best coffee portfolio to delight consumers around the world," he added.

In the coming days, Nestlé will start rolling out these products in several markets across Asia, Europe, Latin America, Middle East and the U.S. Customers around the world will be able to enjoy their favorite Starbucks coffee at home when the products will become widely available in grocery stores and major online platforms.

"We are very pleased to be able to provide our premium high-quality Starbucks coffees to customers at home across the world's most popular single-serve platforms, the *Nespresso* and *Nescafé Dolce Gusto* systems," said John Culver, group president, Starbucks International, Channel Development and Global Coffee and Tea. "Today's announcement further extends the global reach of Starbucks brand as we expand into new channels as part of a global coffee alliance with Nestlé."

The new range of coffee products includes a variety of signature Starbucks blends and single-origin coffees, as well as a selection of classic beverages such as Caramel Macchiato and Cappuccino.

All these products are made from 100% high-quality arabica coffee, ethically sourced from farmers in the world's premier coffee growing regions.

Through the global coffee alliance, Nestlé has the perpetual rights to market Starbucks Consumer Packaged Goods and Foodservice coffee and tea products around the world, outside of Starbucks coffee houses and excluding Ready-to-Drink products.

The agreement will consolidate Nestlé's leading position in the global coffee business while significantly strengthening Nestlé's coffee portfolio in North America.

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